

F281-629 (Rev. 5/92)

**SAN ANTONIO WATER SYSTEM**  
**P. O. BOX 2449**  
**SAN ANTONIO, TEXAS 78298-2449**  
**TABULATION OF BIDS**

PROPOSAL      Annual Contract for  
 FOR:            Fluorosilicic Acid  
 TIME &        (February 5, 2013 through December 31, 2013)  
 DATE:         3:00 p.m., December 28, 2012  
 ITEM NO.      DESCRIPTION AND APPROXIMATE QUANTITY

Penco, Inc.  
 P.O. Box 600  
 San Felipe, TX 77473

Key Chemical, Inc.  
 9503 Dovewood Place  
 Waxhaw, NC 28173

1.	250,000 Gallons 23% nominal Fluorosilicic Acid	UNIT PRICE	4.36 1,090,000.00	4.6332 1,158,300.00	
2.	5 Drums 23% nominal Fluorosilicic Acid 55 gallon drum	UNIT PRICE	291.50 1,457.50	353.86 1,769.30	
3.	300 Stops Split Delivery Fee (stop charge)	UNIT TOTAL	95.00 28,500.00	70.00 21,000.00	
4.	5 Requests Expediated Delivery	UNIT PRICE	825.00 4,125.00	500.00 2,500.00	
			*		
	<b>TOTAL OPTION 1</b>	TOTAL	<b>1,124,082.50</b>	1,183,569.30	
1.	250,000 Gallons 23% nominal Fluorosilicic Acid	UNIT PRICE	4.33 1,082,500.00	4.6332 1,158,300.00	
2.	5 Drums 23% nominal Fluorosilicic Acid 55 gallon drum	UNIT PRICE	291.50 1,457.50	353.86 1,769.30	
3.	300 Stops Split Delivery Fee (stop charge)	UNIT TOTAL	95.00 28,500.00	70.00 21,000.00	
4.	5 Requests Expediated Delivery	UNIT PRICE	825.00 4,125.00	500.00 2,500.00	
	<b>TOTAL OPTION 2</b>	TOTAL	1,116,582.50	1,183,569.30	

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 San Felipe, TX 77473

Key Chemical, Inc.  
 9503 Dovewood Place  
 Waxhaw, NC 28173

	<b>EXTENSION 1</b>		<b>1,124,082.50</b>		
	<b>EXTENSION 2</b>		<b>1,124,082.50</b>		
	<b>EXTENSION 3</b>		<b>1,124,082.50</b>		
	Terms		1.5% 10 days	0% 30 days	
	Delivery Days		7-14 days	5-7 days	
			1		

**\*AWARD OPTION 1**

BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY:

Altivia  
 BHS Specialty Chemicals  
 Calabrian Corp.  
 Chemical Lime/Lhoist North America  
 Commercial Chemical Products, Inc.  
 DPC Industries  
 DXI Industries, Inc.

Key Chemical, Inc.  
 LCI Ltd.  
 Pennco  
 PVS Chemical Solutions, Inc.  
 Sustainable Technology Systems, Inc.  
 Univar USA, Inc.

SAWS Website